1	UNITED STATES DISTRICT COURT
2	DISTRICT OF OREGON
3	PORTLAND DIVISION
4	
5	KELLY CAHILL, SARA JOHNSTON, Case No.: 3:18-cv-01477-JR
	LINDSAY ELIZABETH, and HEATHER
6	HENDER, individually and on
	behalf of others similarly
7	situated,
8	Plaintiffs,
9	v.
10	NIKE, INC., an Oregon Corporation,
11	Defendant.
12	
13	
14	
15	VIDEOTAPED VIDEOCONFERENCE DEPOSITION OF
16	SARA JOHNSTON
17	Beaverton, Oregon
18	Tuesday, November 24, 2020
19	Volume 1
20	
21	
22	Reported by:
	LESLIE JOHNSON
23	RPR, CCRR, CSR No. 11451
24	Job No.: 4347395
25	PAGES 1 - 312
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1	approximately. I don't know starting or ending or	01:40:24
2	where, but I can name five people that I worked with	
3	on the team.	
4	BY MR. PRINCE:	
5	Q Five women other than yourself?	01:40:37
6	A I believe that's how they identify.	
7	Q Can you name them for me, please?	
8	A Pat. I don't know how to say or spell her	
9	last name. If I were to hazard a guess, it would be	
10	Bruseau. Marty.	01:40:57
11	Q What's the first letter?	
12	A Pat, P, like Patricia. I think it's	
13	Bruseau Brister. Brister. B-R-I-S-T-E-R,	
14	Brister. Sorry. I got two people mixed up. Pat	
15	Brister.	01:41:19
16	Marty. I don't remember her last name.	
17	Jenny Rhoten. Emily James. And there was another	
18	woman on our team, and she passed away. I'm I	
19	don't remember her name.	
20	Q And do you know whether any of those women	01:41:51
21	that were on your team were able to negotiate their	
22	starting pay?	
23	A I don't recall. I don't remember asking.	
24	Q When you had a conversation about your	
25	starting pay, I believe you testified earlier that	01:42:10
		Page 109

1	you told the recruiter that you had been paid more	01:42:13			
2	at a prior position.				
3	Do you recall that?				
4	A I believe that I would have made that				
5	argument.	01:42:25			
6	Q You believe you would have or you did?				
7	A I believe I would have. I remember				
8	negotiating.				
9	Q Excuse me. What was that?				
10	A I remember I don't know if I revealed	01:42:50			
11	the amount.				
12	Q Did you have a				
13	A I remember negotiating that.				
14	Q Sorry. We have to be careful not to talk				
15	over one another.	01:43:10			
16	So did you have a conversation with a				
17	recruiter about your prior salary for work that you				
18	did before you began the senior account services				
19	representative position?				
20	A It was several years ago. I don't recall	01:43:26			
21	if I named the amount. I do know that I tried to				
22	negotiate because I was going to take a pay cut.				
23	Typically, if people are taking a pay cut				
24	in human resources, we would ask them how much they				
25	made and offer to match, if it were close. So I	01:44:00			
		Page 110			

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1	think it's in my character with that background that	01:44:06
2	I would have shared and said "Hey, like, I'm going	
3	to take a pay cut here. Can we come to a different	
4	amount?" And they said "We don't negotiate for	
5	entry level." I recall clearly them saying they	01:44:26
6	will not negotiate for entry level, that it's take	
7	it or leave it.	
8	Q But you would have advised the recruiter	
9	that you had been paid more highly than the offer	
10	that was in front of you at the time. Is that	01:44:40
11	A I believe I would have.	
12	Q You don't know the qualifications of the	
13	other individuals that were being considered for	
14	that senior account services position, do you?	
15	MR. KAN: Objection. Lacks foundation.	01:45:09
16	THE WITNESS: Other than Colton told me	
17	about his background, you know, at a kiosk, I do	
18	believe I testified before that I'd seen Emily and	
19	Jenny's résumés, but I don't recall I don't	
20	recall any of what I saw because it was so long ago.	01:45:39
21	THE REPORTER: You know, I just got bits	
22	of that answer. I'm not sure if everyone else got	
23	that, but it did cut out a bit, Sara. If you could	
24	repeat.	
25	(Record read.)	01:46:03
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1	REPORTER'S CERTIFICATION
2	
3	I, Leslie Johnson, a Certified Shorthand
4	Reporter of the State of California, do hereby certify:
5	That the foregoing proceedings were taken
6	before me at the time and place herein set forth; that
7	any witnesses in the foregoing proceedings, prior to
8	testifying, were administered an oath; that a record of
9	the proceedings was made by me using machine shorthand
10	which was thereafter transcribed under my direction;
11	that the foregoing transcript is a true record of the
12	testimony given.
13	Further, that if the foregoing pertains to
14	the original transcript of a deposition in a Federal
15	Case, before completion of the proceedings, review
16	of the transcript [] was [] was not requested.
17	I further certify I am neither financially interested in
18	the action nor a relative or employee of any attorney or
19	any party to this action.
20	IN WITNESS WHEREOF, I have this date
21	subscribed my name.
	Dated: December 15, 2020
22	
23	deslie Johnson
24	<u>acoec 40,118,21</u>
	LESLIE JOHNSON
25	CSR No. 11451, RPR, CCRR
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Cahill v. Nike

No. 3:18-cv-01477-JR (D. Or.)

Deposition Date: November 24, 2020

Deponent: Sara Johnston

Page	Line(s)	Reads	Should Read	Reason
7	11	Menfei	Mengfei	To correct a transcription error
7	25	Renée	Renee	To correct a transcription error
30	5	Yes.	Not when I was	Misheard the question
			interviewed, but	
			when I was	
			interviewing other	
22	5	14	people.	To a sum of a Augustianianianianianianianianianianianianiani
32	5 9	what	where	To correct a transcription error
33		Fallgamwalla	Balgamwalla David Klasner	To correct a transcription error
33	10	David – I don't remember	David Klasner	To correct spelling
37	23		Marsha at the	To compate the second still a second
3/	23	Maybe the	Maybe at the lawyers' office	To correct a transcription error
39	1	lawyer Acevedo	Azavedo	To correct a transcription error
39	6	Acevedo	Azavedo	To correct a transcription error
39	9	Acevedo	Azavedo	To correct inadvertent error in year
39	11	Acevedo's	Azavedo's	To correct a transcription error
39	14	Acevedo's	Azavedo's	To correct a transcription error
39	19	Acevedo's	Azavedo's	To correct a transcription error
39	25	Acevedo	Azavedo	To correct a transcription error
40	5	Acevedo	Azavedo	To correct a transcription error
40	8	Acevedo	Azavedo	To correct a transcription error
40	11	Acevedo	Azavedo	To correct a transcription error
49	2	To my	Other than Nike, to	Misheard the question.
		knowledge, no.	my knowledge, no.	1
49	22	recognized the	recognized at the	To correct a transcription error
		same rate as men	same rate as men	-
49	23-24	individuals who	individuals who I	To correct a transcription error
		started with	started with	
53	11	to	Too	To correct a transcription error
55	1	skills. In that	skills in that more	To correct a transcription error
		more junior ASR,	junior, Sr. ASR	
		I did not realize	role. I did not	
			realize	
55	2-3	To my	To my knowledge,	To correct a transcription error
		knowledge, I	I don't think I	
		don't think I	viewed it that way.	

		viewed it that	<u> </u>	
	1.0	way until then.	XX71 ' 1	
55	18	When I qualified	Which means to	To correct a transcription error
			me that I was	
71	20	0 4	qualified	The state of the s
71	20	after the same	Atkinson Graduate	To correct a transcription error
		graduate school	School of	
77	10	of management	Management	m · · · · · · · · · · · ·
77	19	I also received an	I transitioned to an	To correct a transcription error
00	22	on-call. Taleo is an	on-call role.	E-11 4 4 1 1
80	23		Taleo is an	Full response to question asked
		application, a	application, an	
		system	online job	
		application	application	
86	16	SaaS skills that	tracking system Social skills that	To compet a transcription armor
80	10	come with that.	come with that	To correct a transcription error
88	21	Colton	Colten	To correct a transcription error
89	7-8	I have suggested	I encouraged two	To correct a transcription error
09	/-0	that two other	other people to	To correct a transcription error
		people apply for	apply for the role	
		the role	apply for the fole	
90	14	Colton	Colten	To correct a transcription error
90	17	Colton	Colten	To correct a transcription error
91	16	Colton	Colten	To correct a transcription error
92	5	Colton	Colten	To correct a transcription error
92	7	Colton	Colten	To correct a transcription error
92	12	Colton	Colten	To correct a transcription error
93	4	Colton	Colten	To correct a transcription error
99	18	Senior HR	Senior ASR	To correct a transcription error
		position	position	To control a number priori
106	25	Colton's	Colten's	To correct a transcription error
107	7	Colton	Colten	To correct a transcription error
107	7	Colton's	Colten's	To correct a transcription error
107	11	Colton	Colten	To correct a transcription error
107	13	Colton	Colten	To correct a transcription error
107	16-17	And Rick said	And Rick said I'm	Full response to the question asked
		"I'm not going to	not going to reveal,	
		reveal, but I did	but I did negotiate,	
		negotiate."	more than what	
			you make	
107	23	Colton	Colten	To correct a transcription error
108	3	Colton	Colten	To correct a transcription error
108	6	Colton	Colten	To correct a transcription error
108	10	Colton	Colten	To correct a transcription error

108	16	Colton	Colten	To correct a transcription error
109	16	Marty. I don't	Marty. I don't	Full response to the question asked
109	10	remember her	remember her last	Full response to the question asked
		last name. Jenny Rhoten. Emily	name. Jenny	
		James. And there	Rhoten. Emily James. And there	
		was another	was another	
		woman on our	woman on our	
		team, and she	team, and she	
		passed away. I'm – I don't	passed away. I'm – I don't remember	
		remember her	her name. Also	
			Lori Nearhood	
111	16	name.	Colten	To compact a transcription arms
111		Colton		To correct a transcription error
122	2	To get the chain	To go up the chain	To correct a transcription error
122	24	of permission. Value structure	to get permission. VALUES structure	To compate the receiption
123				To correct a transcription error
124	5 7	В	V	To correct a transcription error
124		B	'	To correct a transcription error
129	21	Colton	Colten	To correct a transcription error
131	1	Colton	Colten	To correct a transcription error
134	10.10	OAT	OIT	To correct a transcription error
136	18-19	It's my belief. I	It's my belief	To correct a transcript error and
		don't have a solid	based on my	provide full response to the
		knowledge.	experience. I don't	question asked
			have solid	
			knowledge beyond	
1.40		A 1.1	that.	m
140	6	And the	And the	To correct a transcription error
		nonapplication	application track	
154	2.4	track	. da	T
154	24	NCS	in CS	To correct a transcription error
155	17	BSA	ASR	To correct a transcription error
162	25	HPs	pieces	To correct a transcription error
167	14	Sladebo	Fladebo	To correct a spelling error
167	18	Yes	Yes, she was also a BSA.	Misheard the question.
170	20-23	They restructured	They restructured	Complete answer to question
		the way we did	the way we did	
		work, and they	work, and they	
		promoted Lynn,	promoted Lynn,	
		and they moved	and they moved	
		her to a different	her to a different	
		 they changed 	team, which was	
		how our teams	an off-cycle event	
		were structured.	that enabled	

	ı	1	T	T
			managers to	
			promote people	
			like Lynn and	
			Mrudula – they	
			changed how our	
			teams were	
			structured.	
171	25	She was a BSA1.	She was a BSA 1?	To correct a transcription error
173	6	Has ever trained	Has ever trained	To correct a transcription error
		on a task	me on a task	
173	22	Grant and Jim	Leon Fabricki and	To correct name
		Sherwin	Jim Sherwin	
174	24	I would say yeah.	I would say yeah.	Full response to the question asked
		I mean I don't -	But I mean I don't	
			know why that	
			should affect his	
			performance	
			assessment.	
175	14	I didn't have the	I didn't work on	To correct a transcription error
		same deliverables	the same	
		as Grant	deliverables with	
			Noah like I did	
			with Grant	
177	24	I made rec-	I made	To correct a transcription error
			recommendations	
			to my manager	
			when I was	
			involved in phone	
			screens and	
			interviews.	
181	11	I didn't know	No, I didn't know	Full response to the question asked
		that I could.	that I could.	
181	12	That I acted	That it acted	To correct a transcription error
186	7	I think it would	No, I think it	Full response to the question asked
		have been	would have been	
189	3	Lindsay	Lynn Fladebo	To correct a transcription error
192	4	I'm sorry. I'm	I'm sorry. I'm	Full response to the question asked
		sorry.	sorry. But as I	
			testified earlier,	
			senior BSAs	
			performed the	
			same general	
			duties as junior and	
			intermediate BSAs.	

192	8	I don't have	I don't have	Full response to the question asked
		visibility, to my	visibility, to my	2 and responde to the question united
		knowledge.	knowledge. But as	
		knowledge.	I testified earlier,	
			senior BSAs	
			performed the	
			same general	
			duties as junior and intermediate BSAs.	
194	7-8	I did not know	I did not know the	Full response to the question asked.
174	7-0	that at the time I	salary range at the	I un response to the question asked.
		was made an	time I was made an	
		intermediate	intermediate BSA,	
		BSA, no.	·	
106	22	· ·	no. U band	To correct a transariation array
196	-	E band Intermediate 1		To correct a transcription error.
199	14		BSA 1	To correct a transcription error
199	24	initial	Initial phone screen	Full responses to question asked
201	15	And we	And discussed the	Full responses to question asked
		discussed	questions we	
		advanced	wanted to ask in	
			advance	
202	18	If they are not	If they are not	To correct a transcription error
		promoted at the	promoted at the	
		same	same rate	
220	22	Justin reached	Justin reached out	To correct a transcription error.
		out to all of the	to all of the SMEs	
		Cs		
229	14	I went on the	I did Hood to	To correct a transcription error
		coast with	Coast with	
230	14-15	I viewed	I viewed	Fully response to the question
		everything up to	everything during	asked
		that point as	that period as	
		consensual.	consensual.	
244	22	Carsecken	Carspecken	To correct a transcription error
254	12-13	Justin Larsen told	Justin Larsen told	To correct a transcription error
		Juanita	Juanita	
		Danielson, "You	Danielson that she	
		talk to me about	should talk to me	
		her issues with	about her issues	
		Chad"	with Chad	
257-	25-1	Against because	Against because	Full response to the question asked.
258		she was let go	she was let go and	_
		and severanced.	I suspect was	
		They offered her	severanced. I	
			believe they	

		severance, and	offered her	
		they let her go.	severance, and	
			they let her go.	
276	24	And I said	And I said "Wow,	Full response to the question asked
		"Wow, that's –	that's shocking,	
		okay."	okay."	
277	2	OTE	OTP	To correct a transcription error
300	10-11	an intermediate	a junior BSA	To conform to facts

Subject to the above changes, I declare under the penalties of perjury of the laws of the United States that my deposition transcript is true and correct.

Executed on	1/13/2021	in	Beaverton,	
_			OR	